



INFORME DE COMERCIALIZACIÓN

# Informe Semanal

19 - 10 - 2020

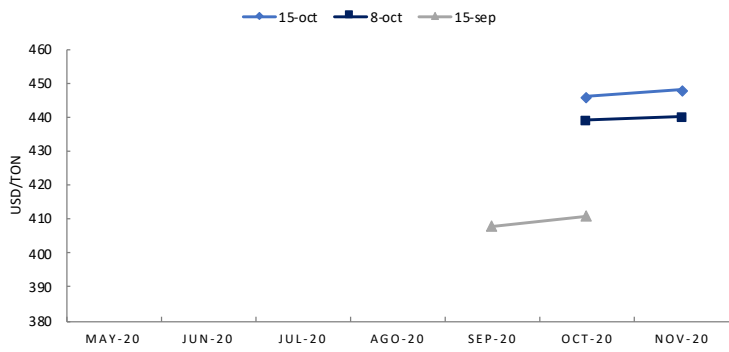


Instituto de Estudios Económicos  
Bolsa de Cereales

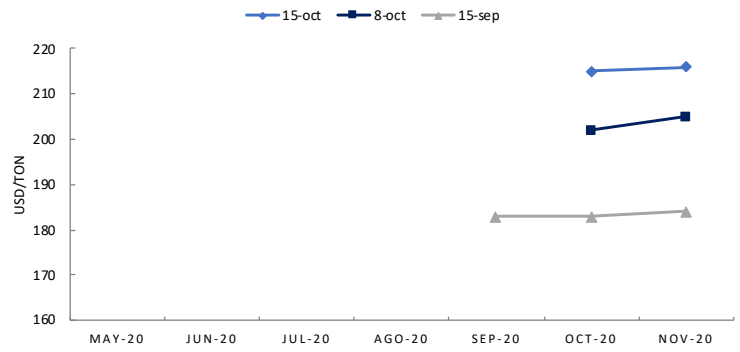
# COTIZACIONES

## Curvas de precios FOB Bolsa de Cereales

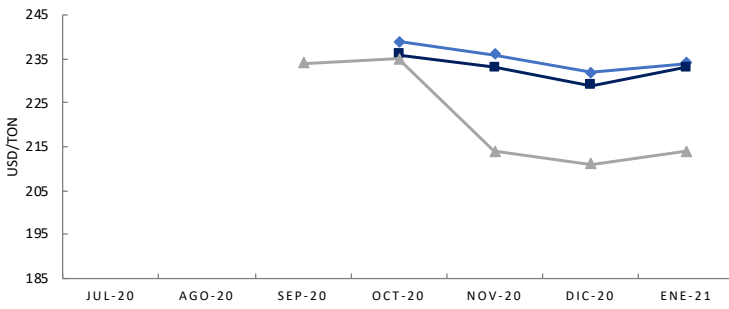
### Soja



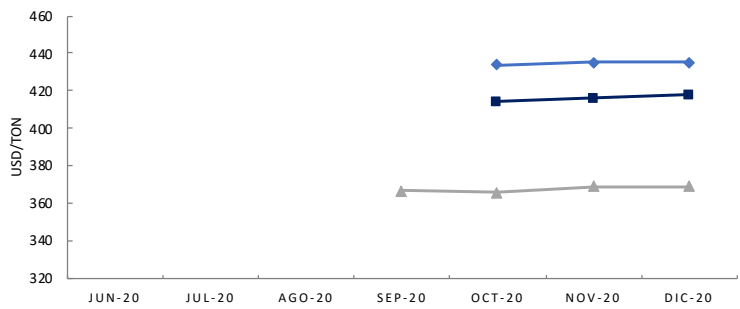
### Maíz



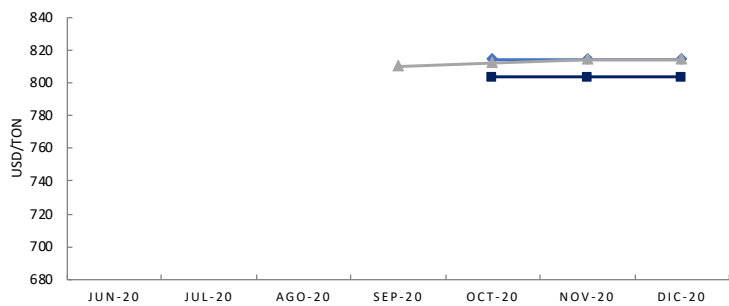
### Trigo



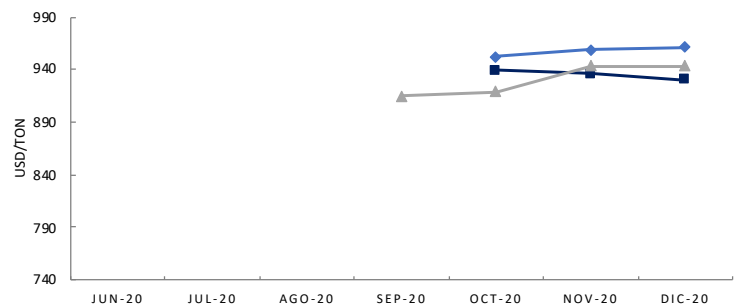
### Harina de soja



### Aceite de soja



### Aceite de girasol



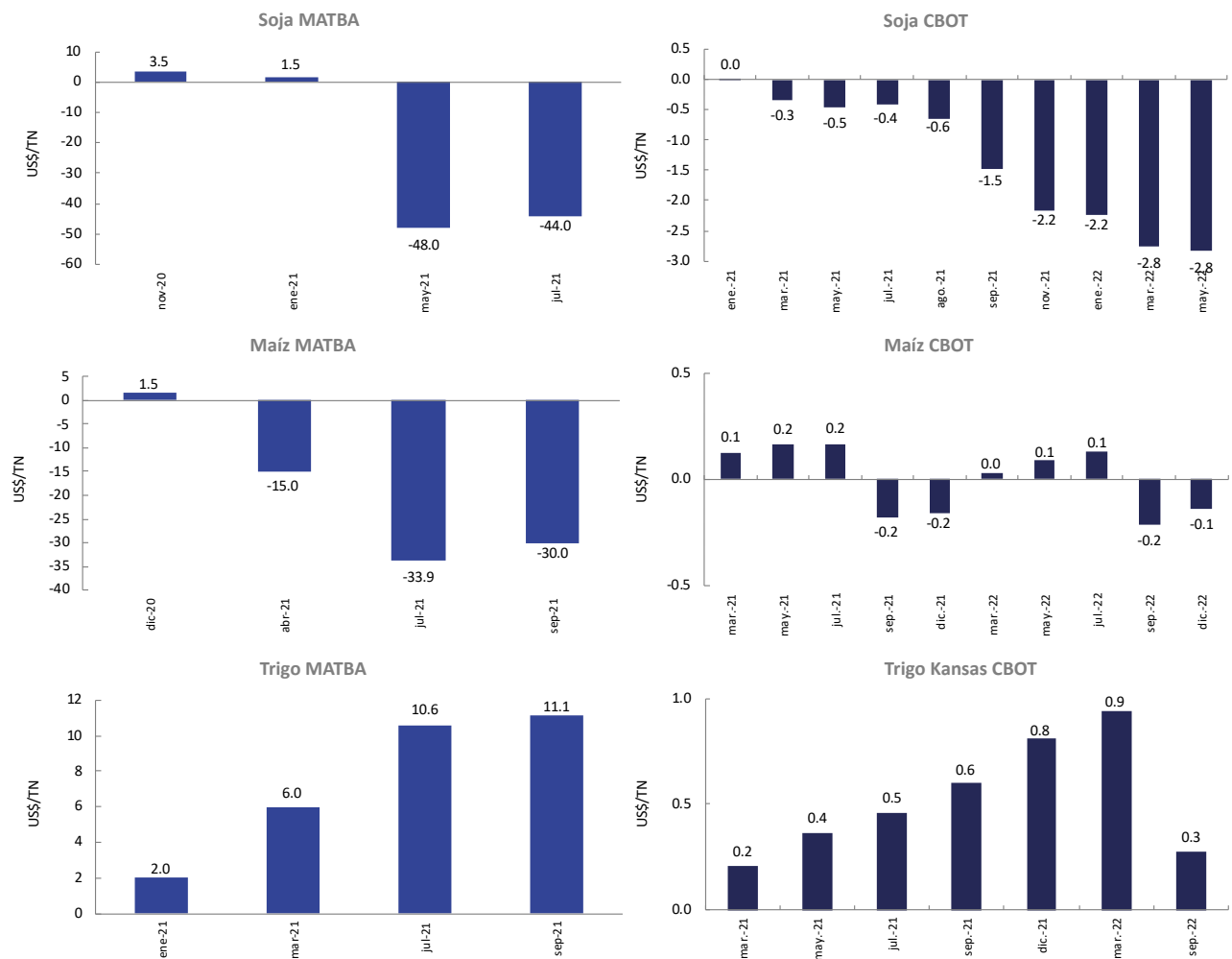
Fuente: Bolsa de Cereales

## Precios primera posición futuros

| USD/ TN    | Trigo |       |       | Maiz  |       |       | Soja  |       |        |
|------------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
|            | Fecha | Matba | CBOT  | Dif % | Matba | CBOT  | Dif % | Matba | CBOT   |
| 12/10/2020 | 226.5 | 194.9 | 16.2% | 183.0 | 142.9 | 28.0% | 315.0 | 379.8 | -17.1% |
| 13/10/2020 | 226.5 | 195.2 | 16.0% | 183.0 | 143.7 | 27.3% | 315.0 | 383.6 | -17.9% |
| 14/10/2020 | 235.0 | 196.7 | 19.5% | 183.0 | 145.7 | 25.6% | 318.0 | 388.1 | -18.1% |
| 15/10/2020 | 235.5 | 205.0 | 14.9% | 187.0 | 148.3 | 26.1% | 318.0 | 390.3 | -18.5% |
| 16/10/2020 | 235.5 | 205.3 | 14.7% | 193.0 | 147.7 | 30.7% | 321.5 | 385.8 | -16.7% |

Fuente: CME y MATBA.

## Diferencias respecto a disponibles y primera posición



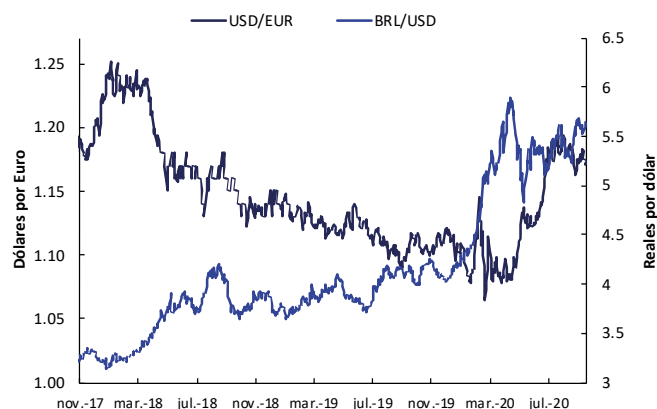
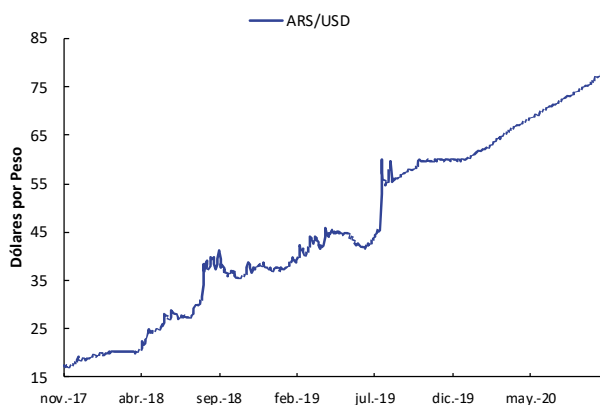
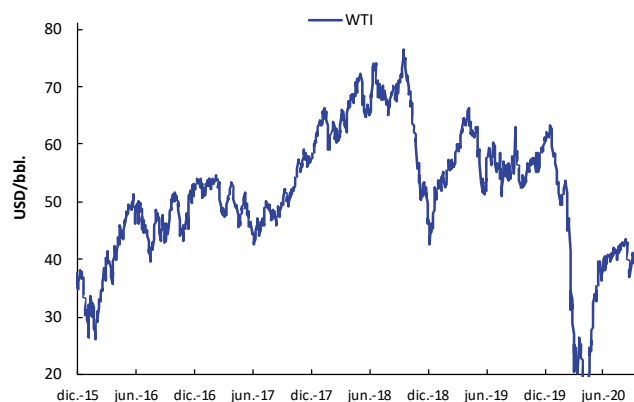
Nota: Disponible Matba. Primera Posición CBOT

Fuente: Reuters, Matba.

## INDICADORES DE REFERENCIA

### Monedas y petróleo

|         | 16/10/2020 | 09/10/2020 | Variación |
|---------|------------|------------|-----------|
| EUR/USD | 1.17       | 1.18       | -0.9%     |
| USD/BRL | 5.65       | 5.53       | 2.1%      |
| WTI/USD | 40.9       | 40.6       | 0.7%      |
| USD/ARS | 77.5       | 77.1       | 0.5%      |



## COMERCIALIZACIÓN

### Compras del sector exportador e industrial

| Campaña                    | Total comprado |       | Total a fijar |       | Total fijado |       |
|----------------------------|----------------|-------|---------------|-------|--------------|-------|
|                            | 19/20          | 20/21 | 19/20         | 20/21 | 19/20        | 20/21 |
| Trigo (Dic-Nov)            | 15,457         | 5,191 | 3,010         | 1,315 | 2,039        | 170   |
| Maíz (Mar-Feb)             | 34,971         | 8,222 | 8,055         | 2,595 | 4,486        | 174   |
| Sorgo (Mar-Feb)            | 681            | 976   | 10            | -     | 5            | -     |
| Cebada cervecera (Dic-Nov) | 1,362          | 202   | 30            | 21    | 21           | 9     |
| Cebada forrajera (Dic-Nov) | 1,326          | 160   | 57            | 15    | 34           | 3     |
| Soja (Abr-Mar)             | 7,844          | 645   | 1,766         | 320   | 454          | 16    |
| Girasol (Ene-Dic)          | 192            | 6     | 9             | 0     | 9            | -     |

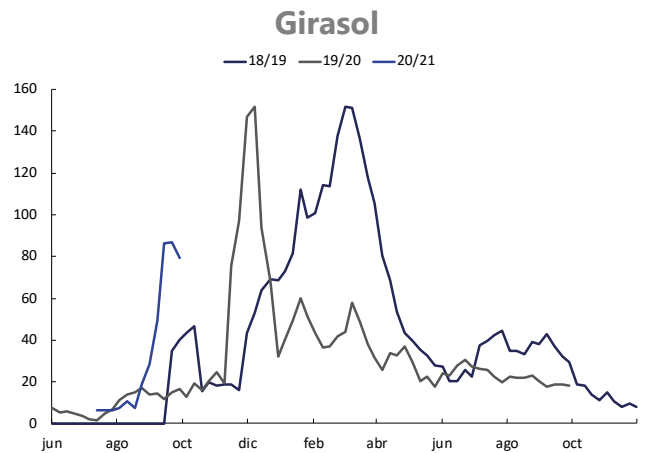
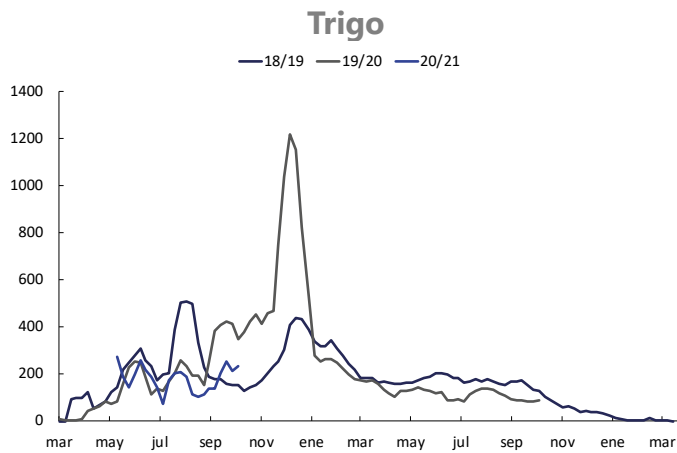
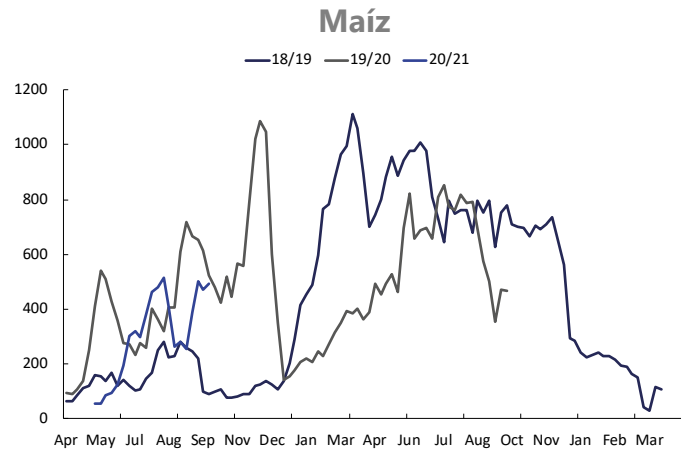
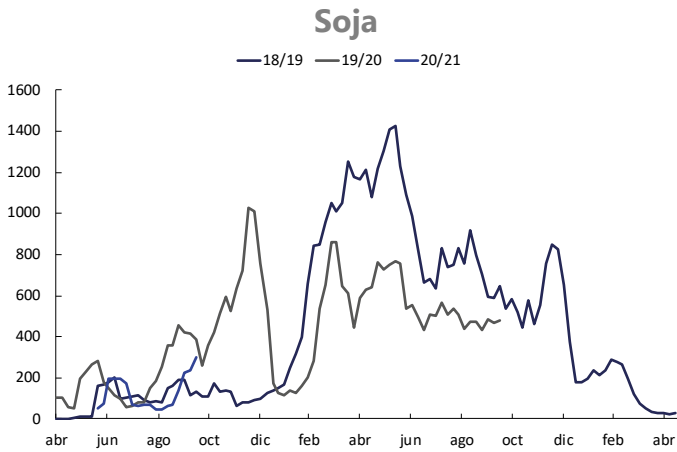
#### Compras de la industria

| Campaña          | Total comprado |       | Total a fijar |       | Total fijado |       |
|------------------|----------------|-------|---------------|-------|--------------|-------|
|                  | 19/20          | 20/21 | 19/20         | 20/21 | 19/20        | 20/21 |
| Trigo Pan        | 4,532          | 138   | 811           | 5     | 756          | 0     |
| Soja             | 25,345         | 2,379 | 12,490        | 1,703 | 6,142        | 116   |
| Girasol          | 2,061          | 531   | 444           | 52    | 260          | 7     |
| Cebada cervecera | 978            | 306   | 374           | 274   | 221          | 31    |
| Maíz             | 3,340          | 96    | 723           | -     | 374          | -     |
| Sorgo            | 13             | -     | 0             | -     | -            | -     |

Datos al 07/10/2020 en miles de toneladas.

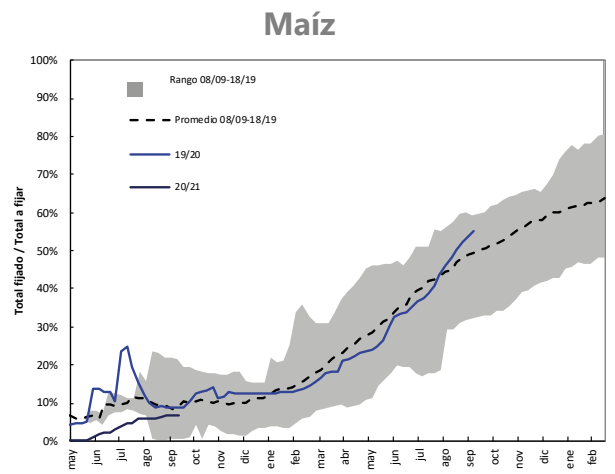
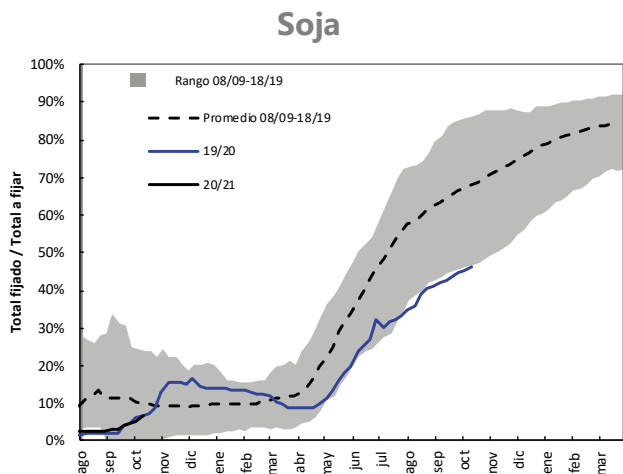
Fuente: DMA – MinAgri.

## Compras del sector exportador e industrial

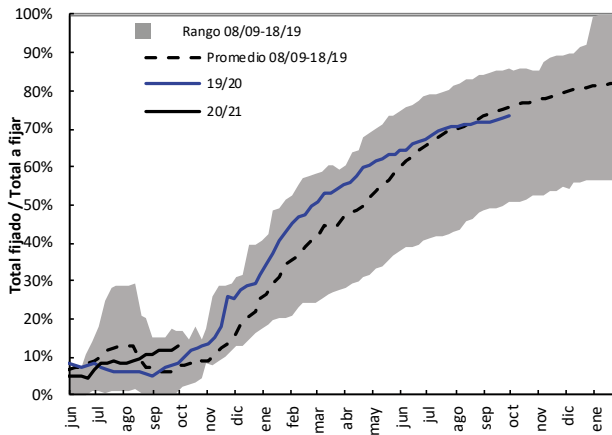


Fuente: DMA – MinAgri. Promedio cuatro semanas móviles

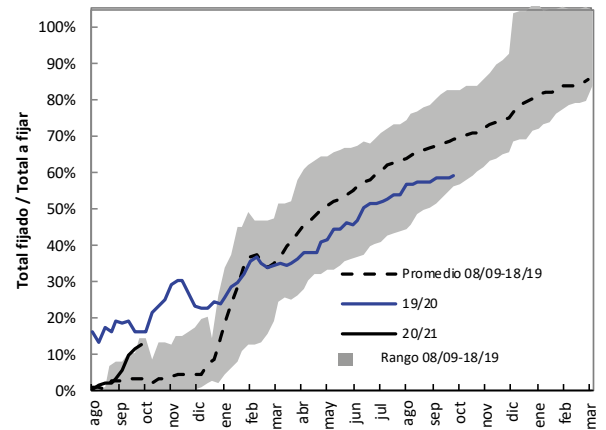
## Operaciones con precio fijado sobre total a fijar



### Trigo



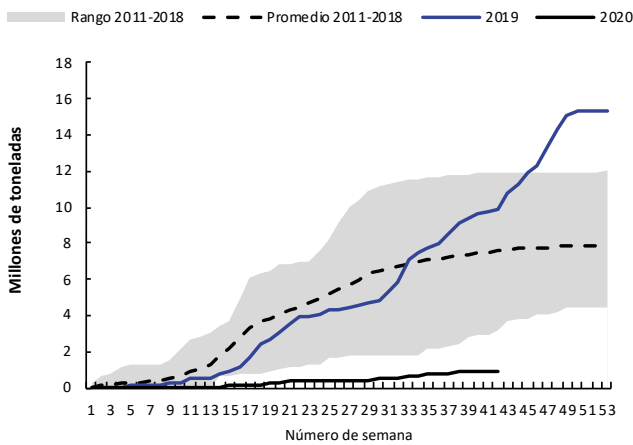
### Girasol



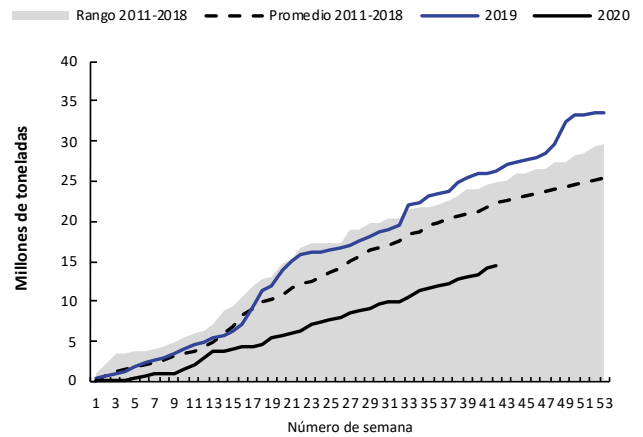
Fuente: DMA – MinAgri.

## Declaraciones de exportación

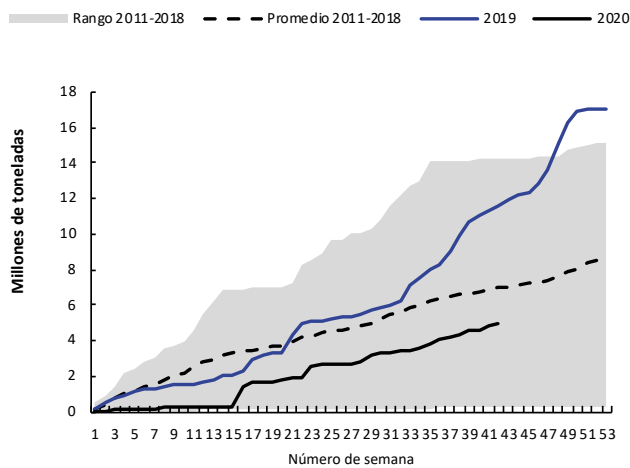
### Soja



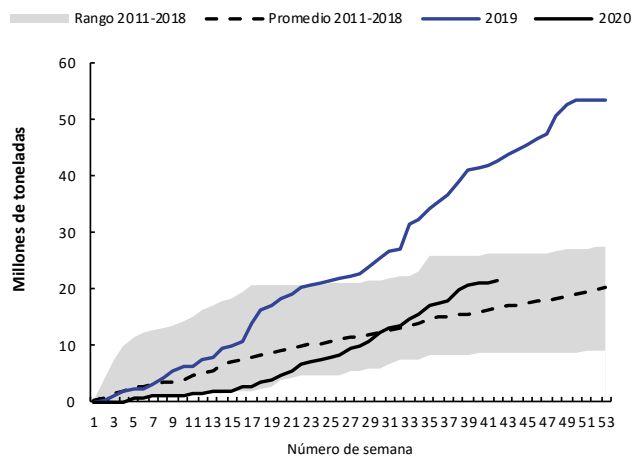
### Harina de soja



### Trigo



### Maíz



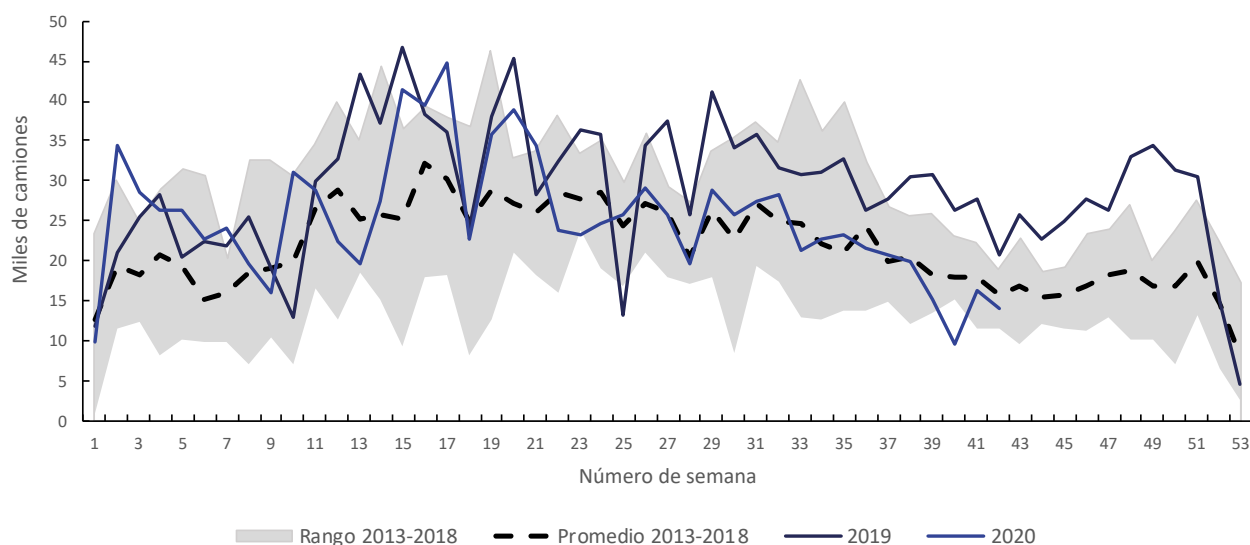
Fuente: DMA – MinAgri.

## Camiones arribados a puerto

| Semana 13 de octubre al 17 de octubre | Soja         | Var.        | Maíz         | Var.        | Trigo      | Var.        | Sorgo/Malta | Cebada       | Girasol   |
|---------------------------------------|--------------|-------------|--------------|-------------|------------|-------------|-------------|--------------|-----------|
| Darsenas y Bs As                      | -            | -           | 285          | -18%        | 358        | -22%        | 3           | -            | -         |
| Puertos de Necochea                   | 112          | -62%        | 235          | -57%        | 50         | -30%        | -           | 477          | 31        |
| Rosario Y Zona                        | 5,529        | -13%        | 4,234        | -7%         | 280        | 70%         | 43          | 202          | 5         |
| Puertos-B.Blanca                      | 504          | 77%         | 1,381        | -12%        | 68         | -88%        | -           | 423          | -         |
| <b>Total</b>                          | <b>6,145</b> | <b>-12%</b> | <b>6,135</b> | <b>-12%</b> | <b>756</b> | <b>-41%</b> | <b>46</b>   | <b>1,102</b> | <b>36</b> |

Fuente: Williams Entregas. Las variaciones son respecto a la semana anterior.

## Arribos de camiones semanales



Fuente: Williams Entregas.

## Volúmenes a embarcar en los próximos 15 días

| PUERTO          | Nº BUQ     | Var.       | TRIGO       | Var.       | MAIZ         | Var.          | MAÍZ P.    | Var.         | CEBADA      | Var.         | SOJA        | Var.         | SORGO       | Var.        | SUB-PRODUCTOS | Var.         |
|-----------------|------------|------------|-------------|------------|--------------|---------------|------------|--------------|-------------|--------------|-------------|--------------|-------------|-------------|---------------|--------------|
| BAHIA BLANCA    | 14         | -1         |             |            | 161.1        | -105.6        |            |              | 99.0        | 74.0         | 36.0        | -22.0        |             |             | 43.0          | 16.0         |
| LIMA            | 1          | 1          |             |            | 33.0         | 33.0          |            |              |             |              |             |              |             |             |               |              |
| NECOCHEA        | 3          | -4         |             |            | 76.3         | -12.1         |            |              |             |              |             |              | -86.0       |             |               | -5.5         |
| PARANA-GUAZU    |            |            |             |            |              |               |            |              |             |              |             |              |             |             |               |              |
| CAMPANA         |            |            |             |            |              |               |            |              |             |              |             |              |             |             |               |              |
| RAMALLO         |            |            |             |            |              |               |            |              |             |              |             |              |             |             |               |              |
| ROSARIO         | 21         | -3         | 30.0        | 0.0        | 172.0        | -36.0         |            |              |             |              |             |              | 34.7        | 34.7        | 395.0         | 34.5         |
| S. LORENZO      | 85         | -5         |             |            | 531.4        | -119.8        | -40.8      |              |             |              |             |              |             |             | 1578.2        | -99.7        |
| SAN PEDRO       |            |            |             |            |              |               |            |              |             |              |             |              |             |             |               |              |
| V. CONSTITUCIÓN |            | -1         |             |            |              |               |            |              |             |              |             |              |             |             | -22.0         |              |
| ZARATE          | 2          | -          |             |            | 7.5          | 0.0           |            |              |             |              |             |              | 9.0         | 0.0         |               |              |
| <b>TOTAL</b>    | <b>126</b> | <b>-13</b> | <b>30.0</b> | <b>0.0</b> | <b>981.3</b> | <b>-240.5</b> | <b>0.0</b> | <b>-40.8</b> | <b>99.0</b> | <b>-12.0</b> | <b>36.0</b> | <b>-22.0</b> | <b>43.7</b> | <b>12.7</b> | <b>2016.2</b> | <b>-54.7</b> |

Fuente: DMA – MinAgri.

(1) Pellets-Aceites-Harinas (2) Incluidos los buques en radar y anunciados dentro de los próximos 15 días. Volúmenes y variaciones expresados en miles de toneladas nominales.

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